Chesapeake Corporate Advisors Fractional CFO Services



The role of a CFO has changed over the last several years, from focusing on historical financial information to fully understanding a company's operations and providing forward looking, strategic analysis that allows the company to navigate through different business climates with a focus on maximizing enterprise value.

As your fractional CFO, CCA takes a hands on, proactive approach in partnering with you to analyze and manage your financial and operational situation as you navigate through the extreme business climate caused by COVID-19 and to drive your company's performance. We provide forward looking, strategic financial leadership to support management in achieving their strategic objectives.

Why Hire a Fractional CFO?

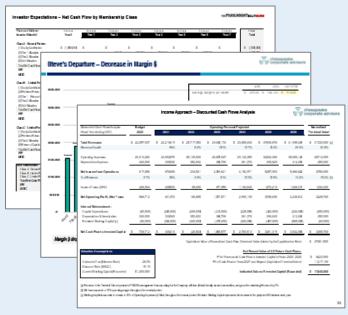


Fractional CFOs are much more than just record keepers. We have the financial expertise and operational experience to enhance your leadership team in a very economical way. A Fractional CFO should be considered an investment, not an expense;



Our leadership and experience provide a significant ROI in the form of faster, more sustainable growth; improved profit margins; decreased overhead; stronger, more consistent cash flow and more...

- Timely, Detailed & Consistent Financial Reporting
- Detailed & Timely Budgeting and Forecasting
- □ Identifying & Improving KPIs
- Measuring & Improving Operating Margins
- Measuring & Improving Return on Investments
- Optimizing Working Capital and Cash Flow Management
- Managing Expenses
- Raising & Managing Capital
- Managing Key Stakeholder & Vendor Relationships
- Assessing the effectiveness and efficiency of your **Accounting Staff**





At Chesapeake Corporate Advisors (CCA), we use proprietary methodologies deeply rooted in experience, creativity, and comprehensive data analysis to deliver services in the three following areas: Strategic Advisory Services, Investment Banking Services and Financial Opinions.

Chesapeake Corporate Advisors A Fractional CFO Engagement – How it Works



CCA Engages...

- ✓ After detailed discussions on the goals and expectations of the client;
- ✓ When both parties agree to the scope of the engagement -- ongoing, temporary or one-time project, and the details of the engagement -- objectives, milestones, conditions and fee structure;
- ✓ With the ultimate objective of helping clients achieve stronger operating performance, increased enterprise value and other key business objectives.

CCA Fractional CFO Illustrative Deliverables and Benefits

- Assess your company and industry from a fresh perspective
 - No one knows your business better than you, but adding an independent, unbiased viewpoint can help uncover "hidden" efficiencies and improvements.
- Create dynamic Executive Reporting Packages to track all financial and operational metrics
 - ➤ A robust reporting package including financial and operational reports tailored specifically to your business provides key information that drives improvements and measures the results as the improvements are implemented.
- Establish a company-wide data driven approach to analyzing processes and performance
 - Ongoing data driven discussions will lead to the company leaders taking a more analytical and proactive approach to managing their area of responsibility and will promote well thought out, proactive decision making throughout the company.
- Design and implement a detailed budget process and forward looking financial model
 - A comprehensive budgeting process, along with a detailed, interactive financial model, is key to understanding and projecting revenues, target operating margins, overhead expenses and cash flow, all with the goal of maximizing overall profitability and maximum enterprise value.

Combining your experience and business instinct with consistent, well organized data analysis is a powerful combination...

